



BAY WOODS
of ANNAPOLIS

2021



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The BayWoods Advantage

Cooperative Living

BayWoods offers residents an equity position through ownership. Unlike typical entrance fee retirement communities, BayWoods residents collectively own the land, residential buildings, club house, Health Care Center, covered parking garage and outdoor recreational areas, including the waterfront boardwalk and pier, through what is known as a cooperative housing corporation (Co-Op).

Each resident's equity position provides them with all of the financial advantages of home ownership including income tax deductions and the potential for appreciation of their investment. All without the disadvantages of upkeep and maintenance of an individually owned property... BayWoods takes care of that for you.

Residents are also directly responsible for the overall operation of BayWoods. They set their own agenda...preparation and approval of the community's annual budget, annual approval of the monthly fees, collective decisions of capital improvements, and development of long-range plans to make the future of BayWoods a success.

The result of BayWood's cooperative living is a retirement community that provides you with security and peace of mind, including a well-rounded range of services and amenities along with a full continuum of care, that gives you all the advantages to live life to the fullest.

Benefits of Cooperative Ownership

Tax Advantages

A percentage of community's property taxes and interest are tax deductible, proportionate to your choice of BayWoods residences.*

Equity

BayWoods residences have the potential for value appreciation.

No Health Prerequisites or Screenings

Estate Advantages

Your residence can be included and sold as part of your estate.

Residences are Considered Assets

Traditional entrance fee retirement communities are not considered assets. At BayWoods, with an equity ownership position through stock, you can take full advantage of claiming your residence as an asset.

*This information is not intended to be tax advice. Consult your personal tax advisor.





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Services & Amenities

More than just a place to live, BayWoods provides you with the opportunity to enjoy life as never before...right on the shores of the Chesapeake Bay. Whether you enjoy staying active, learning new things, making new friends, rekindling old friendships or even just enjoying the natural surroundings, you can live life to the fullest...your way!

Services to Fit Your Lifestyle:

- Dining Plan including one meal per day
 - Breakfast, lunch or dinner
- Weekly housekeeping services
- Scheduled transportation service to local shopping, medical services & cultural events
- On-site banking
- Daily fitness & exercise classes
- Full calendar of social & cultural activities & events
- Emergency call system with 24 hour response
- 24 hour security with controlled-access entry system
- In-home supportive services available
- Wellness checks with on-site wellness nurse
- Basic cable service
- All utilities (except telephone)
- Repair or replacement of standard appliances as needed

Amenities for Your Convenience & Enjoyment:

- Attached, covered & secured garage parking
- Choice of dining venues including:
 - Restaurant-style dining room with table-side service
 - Bistro for casual dining
 - Carry-out service
 - Private dining room available for entertaining & special occasions
- Fitness Center
- Heated indoor pool & whirlpool spa
- Beauty/barber salon
- Convenience store
- Boardwalk & recreational pier
- Putting green & croquet court
- Arts & crafts room
- Card & billboards rooms
- Woodworking shop
- Elegant lobby with fireplace
- Cozy library
- Auditorium for performances, movies & lectures
- Access to on-site Medicare certified Health Care Center

Additional Services* Available to You:

Room service • Private catering • Additional meals • Guest meals • Dry cleaning pick-up & delivery
• Newspaper delivery to door • Additional covered parking spots** • Additional transportation

* Additional fees may apply. **Contingent upon availability.





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Residences You Will Be Proud To Call Your Home

From our great location on the Chesapeake Bay with great services and amenities to our open floor plans featuring private enclosed balconies and large walk-in closets, life at BayWoods will be a pleasure. Plus, with the freedom to fully customize your private residence to your own taste and needs, you will be happy to entertain your family and friends, not only in your own home, but throughout the community.

BayWoods Residence Features:

- Great Views
- Large, spacious walk-in closets
- Unique one and two-bedroom floor plans with 9-1/2 foot ceilings
- Enclosed balcony in every residence
- Well-appointed kitchens including:
 - Corian countertops
 - Range with self-cleaning oven
 - Refrigerator with ice maker & water dispenser
 - Built-in microwave
 - Dishwasher
 - Disposal
- Tiled floors in kitchen and bathrooms
- Wall-to-wall carpeting or hardwood floors
- Washer & dryer in every apartment
- Basic cable
- Sprinkler system
- Secured, covered parking spot in the connected garage
- Pet friendly
- Emergency call system





BAYWOODS
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The Tred Avon Penthouse *(Left Side)*

Two Bedrooms with Den & Two Enclosed Balcony
Approximately 2,480 Square Feet





BAYWOODS
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The Tred Avon Penthouse *(Right Side)*

Two Bedrooms with Den & Two Enclosed Balcony
Approximately 2,480 Square Feet



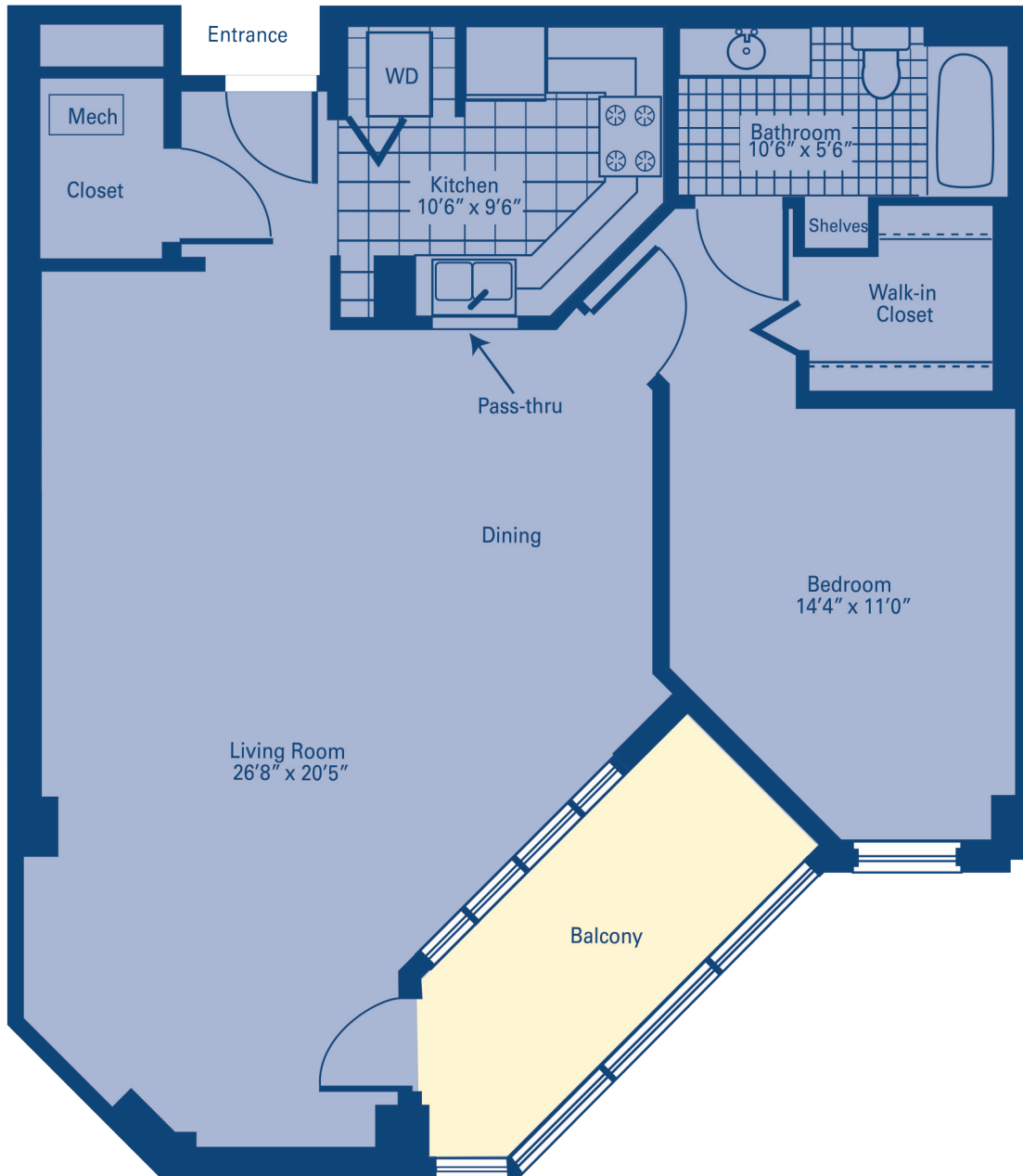
The floor plans represented are drawings for illustration purposes only and are subject to change, modification and availability. All dimensions and square footage are approximate



BAYWOODS
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The Chester

One Bedroom with Enclosed Balcony
Approximately 1,000 Square Feet



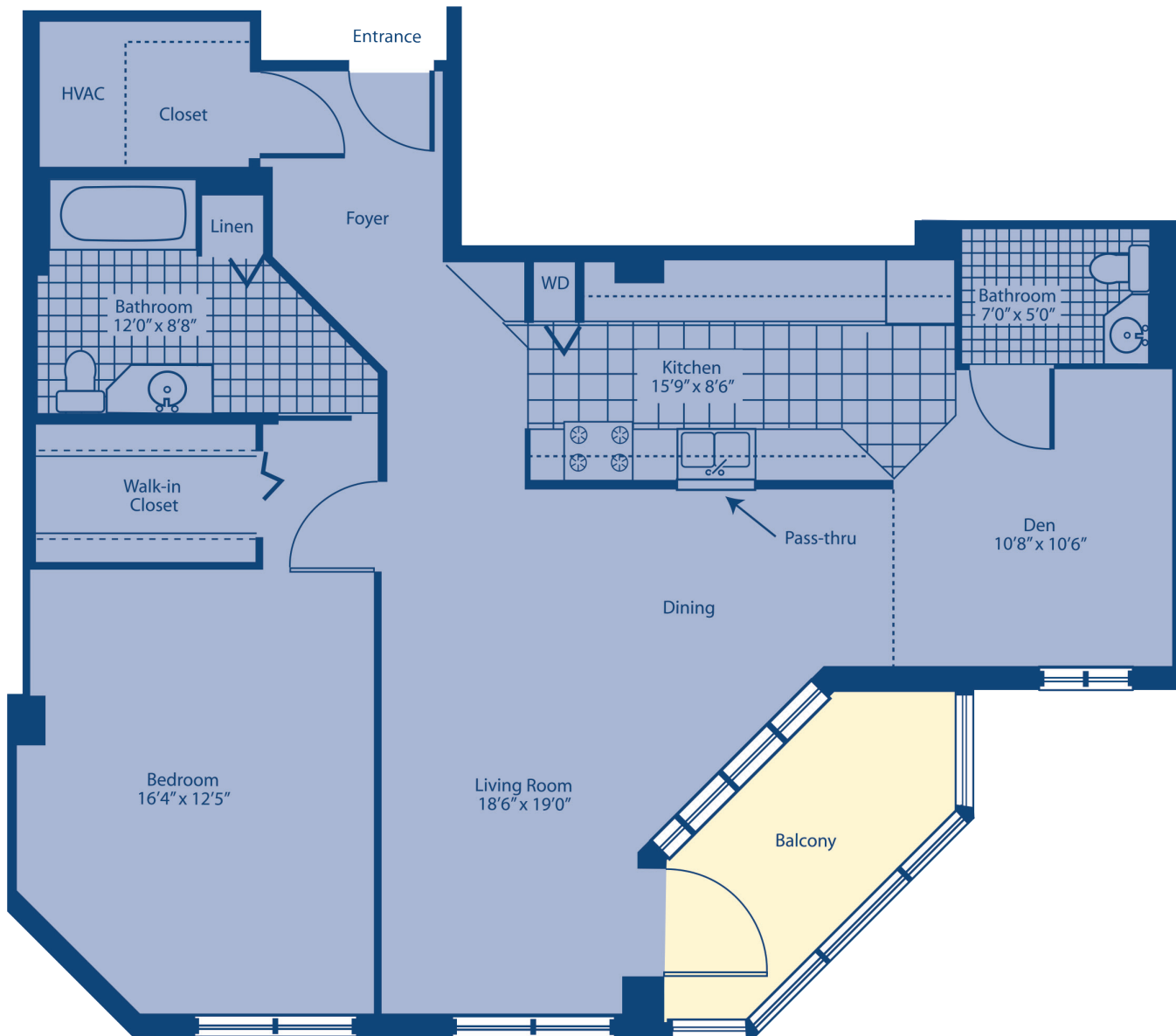
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BAYWOODS
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The Wye II

One Bedroom, One & One Half Bath with Den & Enclosed Balcony
Approximately 1,100 Square Feet



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BAYWOODS
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The Wye

One Bedroom, One & One Half Bath with Den & Enclosed Balcony
Approximately 1,300 Square Feet



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The Severn

Two Bedrooms, Two Baths with Enclosed Balcony
Approximately 1,380 Square Feet



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The Sassafras

Two Bedrooms, Two Baths with Dining Room & Enclosed Balcony
Approximately 1,380 Square Feet



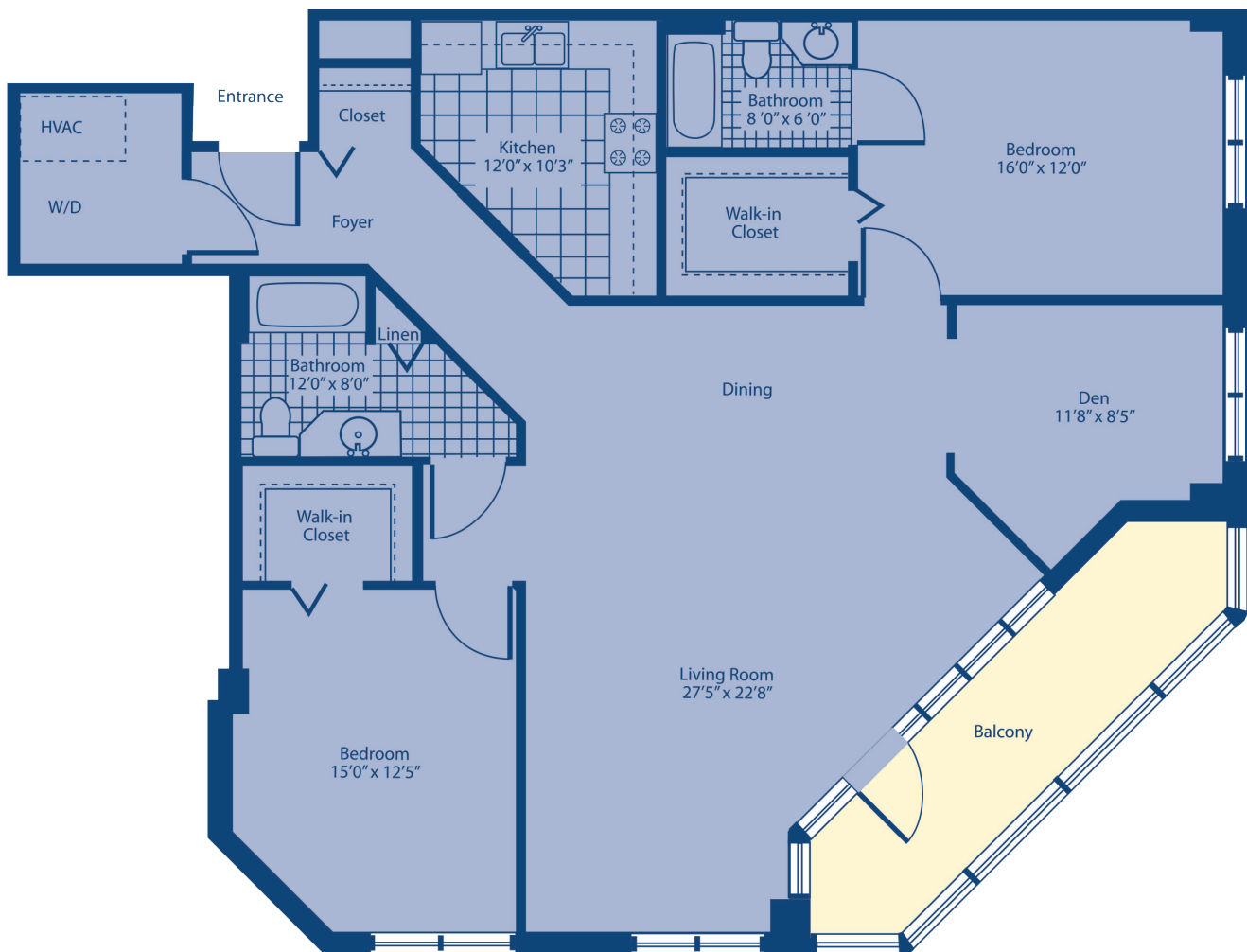
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BAYWOODS
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The Magothy

Two Bedrooms, Two Baths with Den & Enclosed Balcony
Approximately 1,600 Square Feet



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The Tred Avon

Two Bedrooms, Two Baths with Enclosed Balcony
Approximately 1,380 to 1,600 Square Feet



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BAYWOODS
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Compare Your Monthly Expenses

	Monthly \$	
Mortgage, Rent, Condo Fees	\$ _____	
Property Insurance	\$ _____	Included
Real Estate Taxes	\$ _____	Included
Gas, Electric, Water, Sewer, Trash	\$ _____	Included
Septic Tank Service	\$ _____	Included
Lawn Service, Grounds Care	\$ _____	Included
Snow & Leaf Removal	\$ _____	Included
Periodic Driveway Maintenance	\$ _____	Included
Periodic Exterior Painting	\$ _____	Included
Gutter Cleaning Annually	\$ _____	Included
Annual Termite Inspection	\$ _____	Included
Irrigation System Maintenance	\$ _____	Included
Security System	\$ _____	Included
30/31 Restaurant Meals per Month	\$ _____	Included
Weekly House Cleaning	\$ _____	Included
Annual Heavy Cleaning	\$ _____	Included
Long Term Reserve Replacement	\$ _____	Included
Appliance Repair	\$ _____	Included
Replacement of Defective Appliances	\$ _____	Included
Heating and Cooling Repair	\$ _____	Included
Plumbing and Electrical Repair	\$ _____	Included
Health Club Membership	\$ _____	Included
Pool and Spa Membership	\$ _____	Included
Pool Maintenance	\$ _____	Included
24 Hour Emergency Response	\$ _____	Included
Wellness Programs	\$ _____	Included
Basic Cable	\$ _____	Included
Covered Parking	\$ _____	Included
Shuttle Service	\$ _____	Included



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Monthly Service Fees and Occupancy Fees

2021 Fees

Unit Types	All Units Membership Fees	Square Footage
The Chester	\$3,964	1,000
The Wye-Split (B)	\$3,867	980
The Wye II/Split	\$4,188	1,100
The Wye	\$4,538	1,300
The Severn/Sassafras	\$4,814	1,380
The Magothy	\$5,586	1,600
The Tred Avons- 2 BR (SC) (6)	\$4,814	1,380
The Tred Avons- 2 BR (SD) (4)	\$5,586	1,600
The Tred Avons- 2 BR (AA) (2)	\$5,618	2,000
The Tred Avons- 2 DEN (CB) (2)	\$5,618	2,000
The Tred Avons- 2 DEN (BC) (4)	\$5,653	2,480
AVERAGE SECOND PERSON	\$1,106	

2021 Entrance Fee (100% Refundable)
\$16,080



The Health Care Center at BAYWOODS

Assisted Living • On-site Rehabilitation Services
Skilled Nursing Care • Respite Stays
Alzheimer's & Dementia Care

The Health Care Center at BayWoods is designed to meet the needs of our residents today and in the future. Initial assessments are conducted with each resident to determine the level of service required. Through regular assessments and monitoring the staff will increase or decrease service levels as residents' needs change.

Care Services

- Licensed nurses on duty 24 hours per day
- Physicians on-call
- Licensed Certified Social Worker
- Acute medical condition care
- Respiratory care
- Terminal illness care
- Stroke recovery
- Diabetic care
- Physical Therapy
- Occupational Therapy
- Speech Therapy
- Pharmacy services
- Blood pressure checks
- Dermatological services
- Podiatrist visits
- Dentist visits
- Physician-ordered diagnostic procedures including x-rays, labs, and more

General Services

- Three freshly prepared meals per day
- Housekeeping
- Linen services
- Scheduled transportation service
(depending upon level of care)
- On-site banking
- Exercise classes for every level of ability
- Full calendar of activities & events
- 24 hour security with controlled-access entry system
- Basic cable service
- Telephone access
- All utilities
- Beauty/barber services





The Health Care Center *at* BAYWOODS

Assisted Living • On-site Rehabilitation Services
Skilled Nursing Care • Respite Stays
Alzheimer's & Dementia Care

Private Accommodations

All residents of the Health Care Center enjoy private accommodations promoting the privacy and dignity every individual deserves throughout their care. In order to provide a comfortable, familiar and more relaxing environment for care, each resident is invited to bring personal furnishings and decorate as they please.

- Fitness Center
- Heated indoor pool & whirlpool spa
- Beauty/barber salon
- Convenience store
- Boardwalk & recreational pier
- Arts and crafts room
- Card & billiards rooms
- Library
- Auditorium for performances, movies & lectures
- Pet friendly environment

